

Material Handling Systems Integration

*Dramatically improve your operation,
your quality, your profitability...*



 **Cisco-Eagle**TM

www.cisco-eagle.com/systems

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CISCO-EAGLE IS EMPLOYEE OWNED, MANAGED, AND OPERATED

Saving you money, giving you control...

Improving your material handling system can provide a higher ROI than almost anything else you can do

Material handling systems give you more control

The more control, the better you perform.

Distribution, manufacturing, and warehousing are inherently chaotic. To do these things well, you need control of processes, of equipment, of personnel, of space, of time. When do things get done? How many people does it take to do them?

Material handling systems power efficient distribution and manufacturing facilities by giving you more control. They are the secret weapon of profitable companies. They minimize operational expenses, maximize productivity, enhance customer service, and speed throughput.

If you suffer from inaccurate order picking or stocking, you're chasing money out the door every day. A small margin of error can add up to major issues with customer service, costs, and profitability. If that's happening, you've lost control. We can help you get it back.

Savings that make a profound impact

- A company with 5% bottom-line margins that grosses \$100 million a year nets \$5 million.
- When that company saves \$200,000 by becoming more efficient, it's the same as adding gross sales of \$4 million.

If your business relies on manufacturing, warehousing, storage or distribution, these savings might be your best opportunity to increase profitability.

If your operations suffer from inventory damage, slow pick rates, a lack of space, disorganization, or bottlenecks, throwing more people at it will not solve the problem—it is short-term at best, and you'll be stuck with ongoing, escalating costs you can't control.

Effective project management with a problem-solving mindset

We help customers design, justify, and implement effective material handling systems that deliver game-changing productivity gains.

From consulting and process analysis services to systems design, controls and implementation engineering, to installation to maintenance, we're involved at every level. Our highly-trained, vastly-experienced Systems & Design staff will help you succeed.





Making it Real: From Paper and Screen to Concrete and Steel

No matter how well-conceived a system is, implementation makes and breaks projects.

Our installers, project managers, site coordinators, and designers produce detailed plans and smooth project execution. They keep the lines of communications wide open at every step along the way, so you're never in the dark. They provide clear communications, information, effective scheduling, and synchronization.

We provide comprehensive, turnkey solutions. These projects can be complex, and we help simplify them. You have only one entity responsible all those myriad details: us.

Real World Results

What our customers tell us

"We're able to measure the productivity of our warehouse, which we'd never been able to do before. It helps us plan labor better. We can get our staff in the right place at the right time in the right numbers. We can plan a day's work better than we've ever been able to."

—JA Majors Vice President of Distribution

"We've been able to ship 440 totes in an hour, with no increase in the number of people in shipping. We were doing 1,750 shipments in January. This month (September), we've done 2,250 so far, at the same staff level and the same amount of hours worked."

—Mouser Electronics Operations Director



"We're handling volumes 60% higher than we did last year without a significant increase in personnel. Even though we're doing more, it feels less intense because of the way the new system flows."

— The Container Store Distribution Director

"At the old facility, we did 900 shipments a day. Now, we're doing 1,500 a day."

— Aviall Senior Manager

"We designed everything into these systems that a customer would want from us. Capacity has doubled what we were able to do before and now it is organized. Every box has its own address."

— Cargill General Manager

"It is a real wow for us to bring our suppliers in here. We have a nice look to our facility, and the new systems give us such a natural flow. And the conveyor is super reliable."

— Mouser Inc. Director of Operations

FOR MORE INFO & FULL CASE STUDIES: Visit www.cisco-eagle.com/casestudies

Contact your Cisco-Eagle representative today for assistance on your next project

Cisco-Eagle Systems Capabilities at a glance

We have one of the most advanced Material Handling Systems Integration groups available. It is a combination of personnel, processes, equipment and training that help our customers get the results they need.

- Total System Solution
- Sub-System Integration
- Project Management
- Attention to Detail
- Single Point of Responsibility
- Technology: Fully automated computer systems and networks; software packages including project software, AutoCAD, 3D Studio Max, and more
- Specialists in consulting, controls, integration, project management, installation, testing and commissioning



Systems engineering

- Facility design
- Detailed systems design
- Sub-system design & integration
- Vendor selection
- Implementation planning



Implementation Services

- Systems Installation
- Software & controls
- Acceptance testing
- Management & user training
- Project management
- Facility transition planning
- Product slotting
- Start-up Support
- Maintenance and systems upgrades in the post-implementation period



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